

ROBERTO CANNATA

WORK EXPERIENCE

2024 – In progress

Università di Trieste: Temporary Teacher in “Statistica per l'Impresa”,
anno 2024-25

2023 – In progress

Assicurazioni Generali SpA: Head of Internal Benchmarking & Analysis
within Group Strategic Planning Monitoring & Control, supporting as an
Analyst Business Portfolio & Performance Mgmt within Group Strategy &
Business Transformation. Main activities performed: Internal
benchmarking through the usual financial KPIs for the Group Business
Unit and external benchmarking with market and local Peers in the
main Group geographies.

2019 - 2023

Assicurazioni Generali SpA: Head of Internal Benchmarking & Analysis
within Group Strategic Planning Monitoring & Control

2014 - 2019

**Assicurazioni Generali SpA: Head of Planning & Control Unit France and
Americas:** Target setting and control of the target's achievement and
main KPIs' Reporting. Analysis on the main risks and opportunities and
business case assessment. Insurance market potential and trend
analysis and Benchmarking vs local market and peers in France,
Argentina and Brazil.

2015 – 2016

Generali Belgium: Non-Executive Member of Board of Directors

2014 – 2017

Generali Brasil Seguros: Audit Committee Member, supporting BoD in
evaluating correctness of the Audit procedures, both internal and
external

2011 – 2014

Assicurazioni Generali SpA: Senior Controller - Planning & Control: Set
financial target, control achievement, reporting to Top Management.
Managing the interactions with the Country: France, Asia, Americas,
Greece and Belgium

1991 - 2011

**Assicurazioni Generali SpA: Research & Development Junior and Senior
Analyst:** forecasting of life technical account – analysis and
forecasting of Italian and French insurance markets ((based on
econometric tools) – benchmarking of financial KPIs analysis with local

CONTACTS

PHONE
OMISSIS

LINKEDIN:
<https://www.linkedin.com/in/roberto-cannata>

E-MAIL:
OMISSIS

market and peers - – attendance in teamwork for antitrust aspects of merger/acquisition activity – technical support for internal sample survey - attendance in teamwork sponsored by Italian insurance companies association (ANIA) and managed by Eleusi Center (Università Bocconi) focused on projecting an information system and forecasting models for Italian insurance market – editing of several public reports on insurance business (market trends, distribution channels, pension reforms), teacher in Generali Group Academy for new Italian employees training (Insurance Economics basis).

1990 - 1991

Teacher of Software Development (BASIC), for **2F School** in Trieste and Gorizia areas.

1986 - 1991

Employee in The Managing Company of two **Blocks of Flats'** - Offices in Trieste.

EDUCATION

1990-1991

Trieste University

Degree in Economics (statistical studies). Dissertation on "Spreadsheet Applications in Financial Industry: Simulation of a Life Insurance Company", with Prof. Ermanno Pitacco. Grade 110/110

1983/84

Liceo Scientifico "Oberdan", Trieste, Secondary School Certificate; Grade 42/60

PUBLICATIONS

• **Chapters in edited books**

- Calamità naturali e coperture assicurative - Il risk management nel governo dei rischi catastrofali. Contributo su "**Una panoramica sugli strumenti di protezione e di trasferimento del rischio per le catastrofi naturali in America Latina e nel Caribe**". Dario Flaccovio Editore · Jan 1, 2013 - Dario Flaccovio Editore · Jan 1, 2013. Other authors
- L'utilizzo delle tecnologie avanzate nel settore assicurativo: l'e-insurance. Contributo su "**Il canale assicurativo diretto: le economie di scala**" - Giappichelli, Torino (ITA) · Jan 1 - Other authors

• **Working Papers**

- Cannata, R. (2003); **Un'analisi delle uscite per riscatto, riduzione e rescissione dal portafoglio di un assicuratore vita**.
- Cannata, R. (2005); **Il canale diretto in Europa: Prospettive e tendenze** (bilingual ITA/ENG).
- Cannata R. Settimo C. (2007); **La riforma della previdenza complementare in Italia** (bilingual ITA/ENG).

• **Articles**

- Banque Stratégie, "**Les rapports banque-assurances**", May 1998
- Assinews, "**Il canale diretto in Europa**", May 2006
- LIMRA Europe Newsletter, "**The Development of Private Pensions in Italy: The TFR Reform**", Volume 8, Number 2, Jan 2007

EDITORIAL ACTIVITY

- Managing editor, "**Dossier Assicurazione: L'evoluzione del mercato italiano**" (bilingual ITA/ENG, supplement to Il Bollettino, rivista delle Assicurazioni Generali) 2003 – 2010.

TEACHING

- Teacher in Generali Group Academy for new Italian on "**Fundamental of Insurance Economics**" (2005-2010)
- Company **testimonial** between 2008 – 2012 in "**Marketing Assicurativo**" course (prof. Antonio Coviello) – Seconda Università di Napoli
- Teacher of **Software Development (BASIC)**, for 2F School in Trieste and Gorizia areas (1990-1991)

PERSONAL SKILL, COMPETENCES AND OTHERS

- **Languages:** English (B2), French (B2) and Spanish (B1)
- **Computer** skills and competences: Packages: Microsoft Office, Eviews, Microfit, Gretl, Sas, Tagetik. Languages: Basic, Pascal
- Member of **Board of Directors and volunteer of AIL** (Associazione Italiana contro le Leucemie) Trieste